



Regione Autonoma
Friuli Venezia Giulia
European Entrepreneurial Region
2024



REGIONE AUTONOMA
FRIULI VENEZIA GIULIA

AGENCY



SELECT
FRIULI
VENEZIA
GIULIA

IO SONO
FRIULI
VENEZIA
GIULIA



Select


Friuli Venezia Giulia

Friuli Venezia Giulia


Your gateway to Europe


Located at the crossroads of the **Baltic-Adriatic** and the **Mediterranean Corridors** in the **Northeast of Italy** and on the **Adriatic Sea**, Friuli Venezia Giulia plays a key role linking the **Mediterranean Sea to Central and Eastern Europe**

Official language


Italian

Officially recognized regional languages


Slovenian

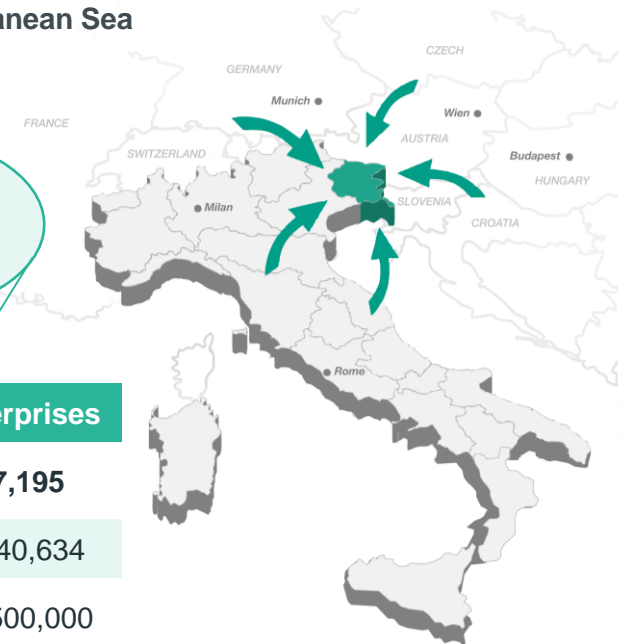

German

+

1st Italian region for English knowledge¹


English

116,340 resident foreign citizens from over 150 countries (ca. 10% of the regional population)⁴



6.5%

Foreign Direct Investments in FVG **increased** from 2.6% of the national total in 2018 **to 6.5%** in 2023³

	Inhabitants	Enterprises
Friuli Venezia Giulia⁴	1,192,000	87,195
Italy ⁵	58,851,000	4,540,634
European Union ⁶	448,400,000	31,500,000

Friuli Venezia Giulia

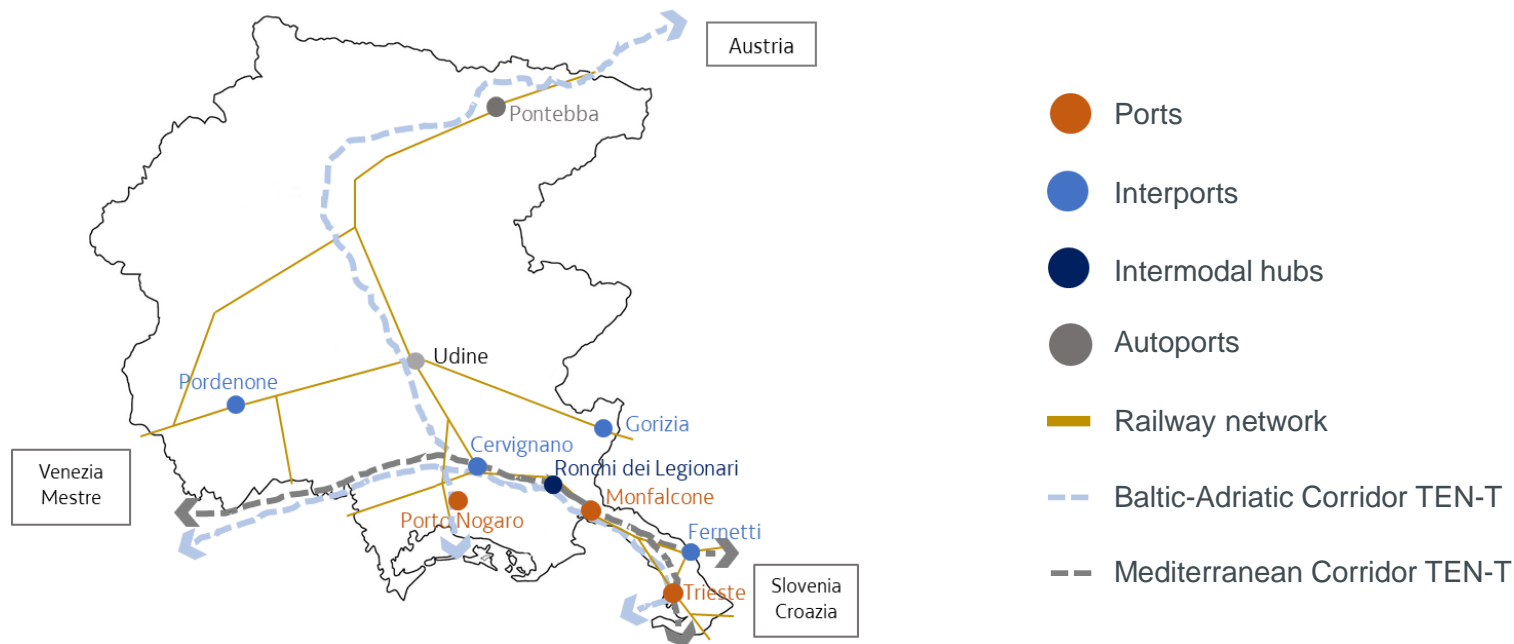
A strategic hub at the heart of Europe



- ✓ **11 European countries** and **9 European capitals** within a **600 km radius**
- ✓ **Well developed roads**, connected to the **Austrian** and **Slovenian** highway networks¹
- ✓ **The Baltic-Adriatic Corridor and main railway connections with Europe**: to Austria, Germany, Belgium and Luxembourg, Hungary, Czech Republic, Slovakia, Poland. Our **great network of railway lines** offers several **daily connections** also with Rome, Milan, Turin, Ljubljana (Slovenia)
- ✓ **3 Ports** including the **Free Port of Trieste**, the only international free port in Europe
- ✓ **5 Intermodal terminals**: Trieste, Cervignano, Pordenone, Gorizia, Pontebba
- ✓ **1 Regional airport** and 3 others about one hour's drive from the major cities. **Trieste Airport** offers both **direct international flights** (to London, Dublin, Frankfurt, Berlin, Barcelona, Valencia, Tirana and Malta) **and national ones** (incl. to Rome, Milan, Naples, Brindisi and Palermo)

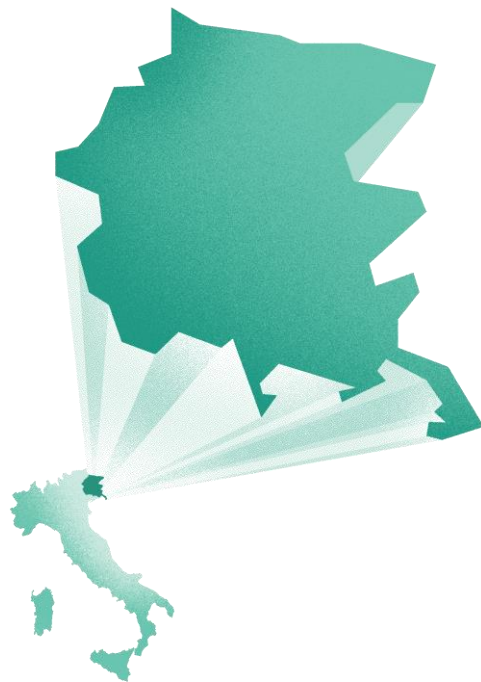
Friuli Venezia Giulia

Regional logistics platform – RA FVG



An entrepreneurial region

Friuli Venezia Giulia is the ideal place to boost your business



A **dynamic**
and
innovative
region



Strong
innovator



3 universities
3 scientific parks



100 research
centers¹

An
entrepreneurial
region



Awarded “European
Entrepreneurial
Region 2024”



1st Italian region in
terms of density of
innovative startups²



Tax relief on new
investments

A
competitive
economy



Normalized trade
balance among the
highest in Italy³



Ever increasing
Foreign Direct
Investments

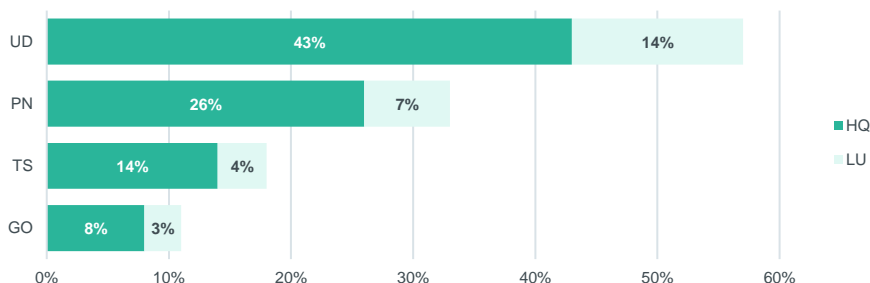


At the forefront of
Industry 5.0

Friuli Venezia Giulia's electronics sector

3,700+ enterprises in the sector across different supply chains

Provincial distribution of headquarters and local units (LU) of Friuli Venezia Giulia's electronics enterprises



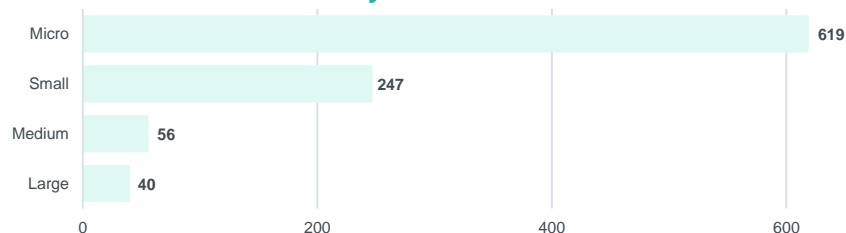
2,866

Number of **Regional enterprises** in the electronics sector

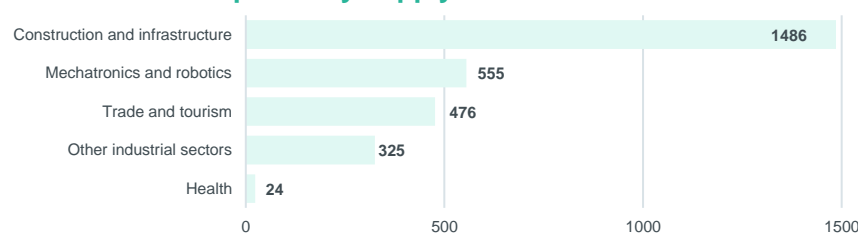
3,728

Number of electronics sector **enterprises with operations in the Region**

Regional electronics enterprises by business size¹



Distribution of the regional electronics enterprises by supply chains involved



ICT Sector

DITEDI Cluster – Digital technologies District

Founded in 2009 as the District of Digital Technologies, officially recognized by the Friuli Venezia Giulia region as the leading cluster in the digital sector since 2016. The primary mission is to foster synergies and collaboration among companies, professionals, and public entities throughout the entire territory, guiding the development and technological evolution of the regional economy.

DITED actively promotes the dissemination of digital culture to citizens, public institutions, and businesses through educational events, courses, seminars, and workshops.

ICT companies in Friuli Venezia Giulia

DITEDI Cluster – Digital technologies District

2.926 ICT companies

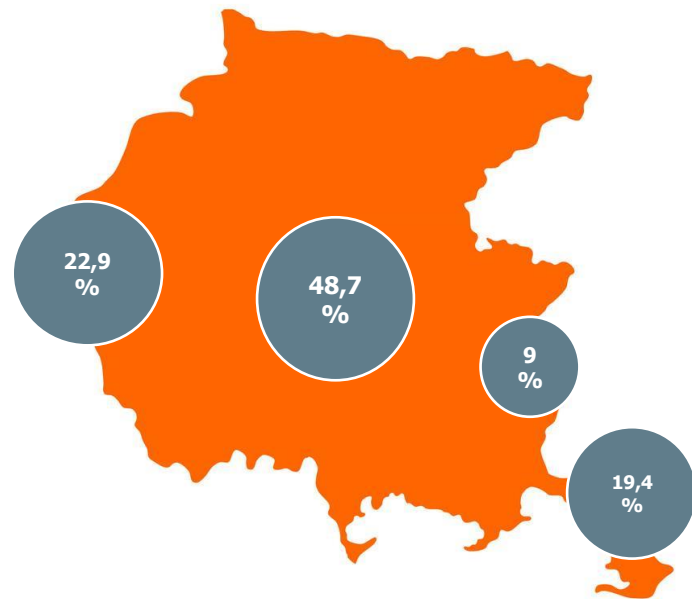
11.477 employees (**+9,9% on 2018**)

Revenue % Change +19,2% (2018 - 2022)

Growing number of Startups: 274 (+7% on 2021)

Startups:

- ✓ ICT 45%
- ✓ Finance 17%
- ✓ Mechatronics 15%
- ✓ Other sectors 23%



Network

ICT ecosystem composed of over 100 digital and innovative companies.



Regional Metalworking Supply Chain

Main sectors

✓	Mechanical engineering
✓	Thermo-electromechanics
✓	Component manufacturing
✓	Plastic materials
✓	Metal manufacturing

+5,000
companies

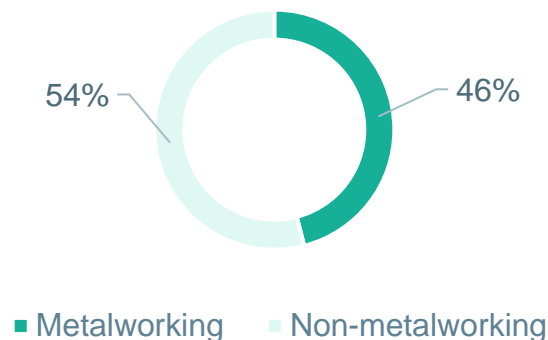
+72,000
employees

Regional Metalworking Cluster COMET

Services



Manufacturing sector
number of companies in
Friuli Venezia Giulia in %



The Free Port of Trieste

An international free port in the heart of Europe

1st port in **Italy** for rail traffic

1st port in **Italy** for total tonnage

1st port in **Italy** for short sea shipping

1st oil port in the **Mediterranean Sea**

Special tax and customs regime

Focus on
next slide



The Free Port of Trieste

Unique advantages for your business

Features

- All kinds of goods (both EU and non-EU) may be stored
- No limit of time on the storage of goods
- Non-EU goods stored in the Free Port are free of import duties, VAT and other import charges. No bank guarantee is due as long as the goods are in the Free Port
- The customs origin of goods can be retained
- The Free Port can be home to any kind of industry, trade or ancillary activities
- If extra EU goods are imported, they may benefit from a 180 day delay in the payment of customs duties, VAT and excise duties
- Goods may be subject to industrial processing

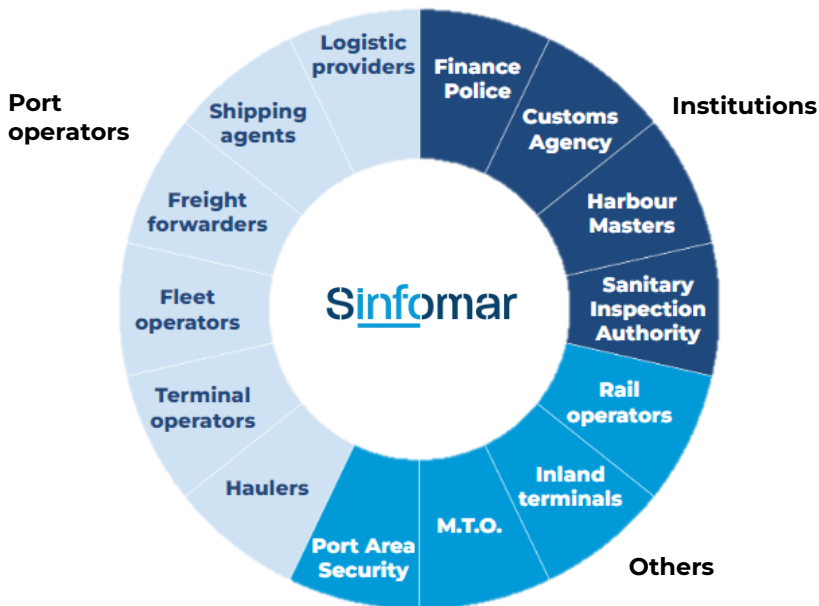
Advantages

- Harbor duties lower than in other Italian ports
- Simplified transit for commercial vehicles directed abroad
- Vehicle tax exemption for international vehicles

PORT OF TRIESTE

Digitalization of port processes in a multimodal logistic system

PCS SINFOMAR: a key tool for the Port Community



private and public stakeholders involvement

full interoperability with Italian Customs system

coordination with external buffer areas

digitalization of train documentation

real-time data on specific journey

T&T logistic movements between inland terminals and free zones

reduction of administrative burden

Further fields of interest:

“digital twin” as a decision support tool
(e.g. environmental monitoring, risks assessment, etc.)

3D modeling to enable the integrated management of building/infrastructure life cycle (BIM)

Our Clusters

Friuli Venezia Giulia's Clusters range from Life Sciences to ICT

Supporting companies and startups in establishing **partnerships** with local public and private entities to **develop projects, business opportunities** and **market development** in our region and towards **the entire Europe**

Life Sciences



ICT



Agrifood



Metalworking



Furniture &
Home System



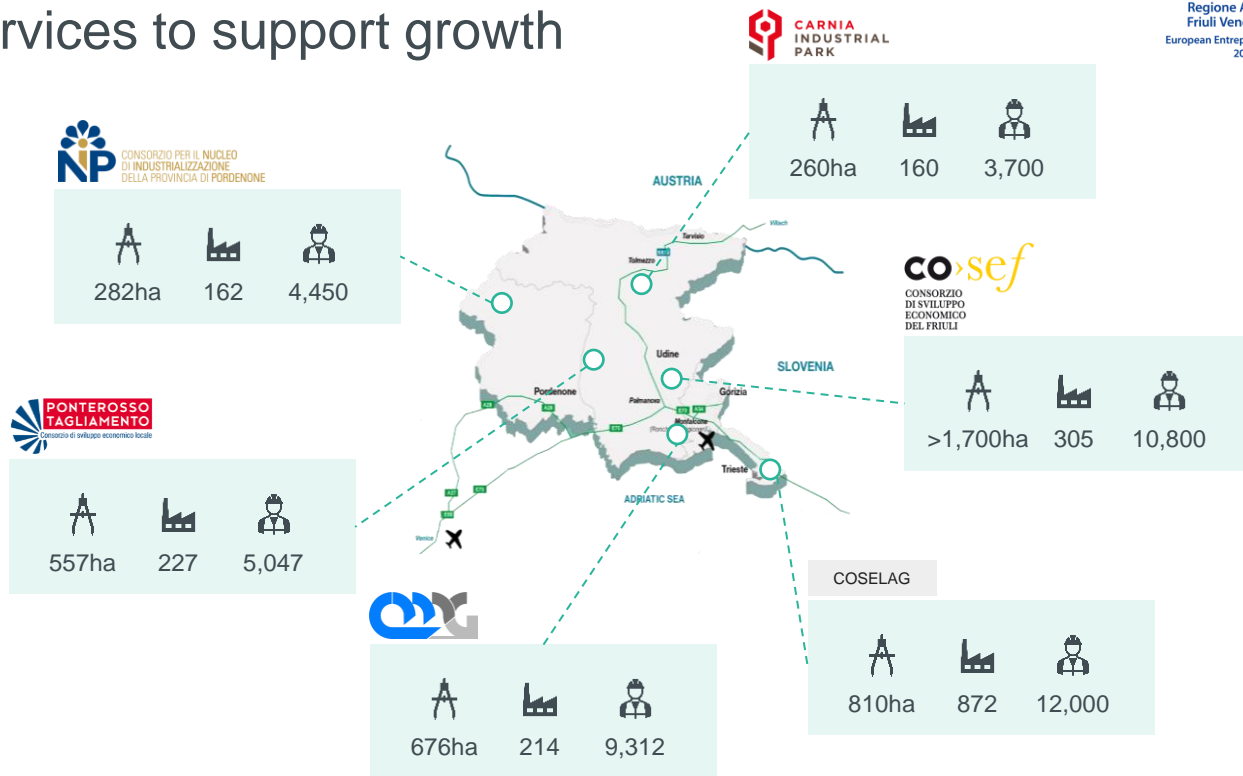
Maritime
Technology



Our industrial parks

A wide range of services to support growth

- Support companies in their **establishment procedures** and provide **consulting services**
- Develop **logistic infrastructure**
- Arrange **technology networks** (e.g. fiber optic coverage, public lighting, electricity, etc.)



The Regional innovation ecosystem

A scientific network of excellence

12 International Research Institutes

- ICGEB-International Centre for Genetic Engineering and Biotechnology
- Elettra Sincrotrone
- CNR - Consiglio Nazionale delle Ricerche (National Research Council of Italy)
- IOM-Institute of Materials and IC-Institute of Crystallography
- Fondazione Italiana Fegato (Italian Liver Foundation)
- Fondazione Callerio (Callerio Foundation Onlus)
- CIB-Centro Interuniversitario delle Biotecnologie (Biotech Interuniversity Center)
- Istituto di Genomica Applicata (Institute of Applied Genomics)
- Genomic and Epigenomic Platform (Area Science Park)
- Istituto Nazionale di Fisica Nucleare (National Institute for Nuclear Physics) – Department of Trieste
- Abdus Salam International Centre for Theoretical Physics (ICTP)
- CERIC-ERIC Central European Research Infrastructure Consortium

Scientific network of excellence



4 Research Hospitals

- IRCCS CRO di Aviano
- IRCCS Burlo Garofalo
- Azienda Sanitaria Universitaria Friuli Centrale
- Azienda Sanitaria Universitaria Giuliano Isontina

3 Universities

- University of Trieste
- University of Udine
- SISSA – International School for Advanced Studies

3 Science & Technology Hubs

- Area Science Park
- TEC4I FVG
- Polo Alto Adriatico

3 certified incubators

- BIC Incubatori FVG
- Polo Alto Adriatico incubator
- Techno Seed

Health & welfare services

The Regional innovation ecosystem

A scientific network of excellence

+170
companies

+5,000
employees

+300,000 M €
export

Digital Transformation in Life Sciences

Key Technological Advances in Friuli Venezia Giulia



Big Data & Advanced Analytics

- ✓ Leveraging advanced analytics and machine learning for clinical and genomic data interpretation.
- ✓ Data mining projects identify new biomarkers and therapeutic targets, advancing precision medicine.



Telemedicine & e-Health

- ✓ Development of telemedicine platforms to enhance healthcare accessibility and efficiency.
- ✓ Includes remote patient management and digitalized medical records for improved doctor-patient communication.

Digital Transformation in Life Sciences

Key Technological Advances in Friuli Venezia Giulia (2)



Artificial Intelligence (AI)

- ✓ AI supports early disease diagnosis and personalized treatments.
- ✓ Decision-support systems enable informed and timely clinical decisions.



Internet of Medical Things (IoMT)

- ✓ Connected devices ensure continuous patient monitoring.
- ✓ IoT solutions enhance medical device management, operational efficiency, and care quality.

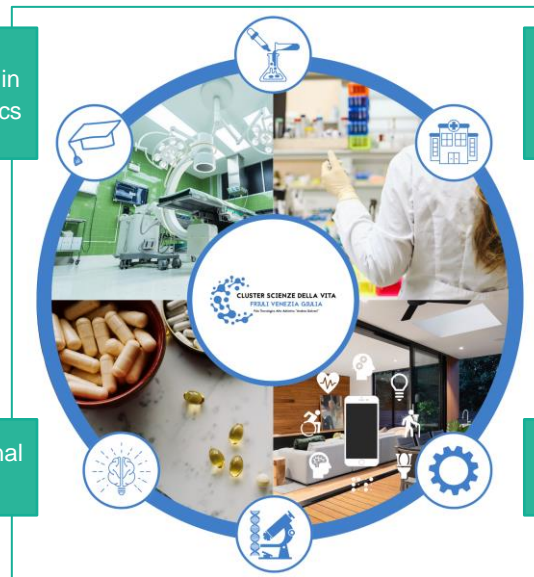
Life Science Cluster

The Life Science Ecosystem of Friuli Venezia Giulia

- **Support** to companies, startups, and entrepreneurs on how to access **public sources of funding** and on how **access the EU market** (regulatory approval of products)
- **Promotion of international, national and regional synergies** between all the actors involved in the regional life science ecosystem
- **Supply-demand matchmaking**
- **Technology scouting**

Biomedical technologies: in vivo and in vitro diagnostics

Nutraceutical and functional cosmetics



Innovative therapies: development of biofarmaceuticals for personalized therapy

Technologies for Ambient Assisted Living (AAL)

Life Science Cluster

Measures to Support the Regional Life Science Ecosystem 2024-25

Objectives

- A. Identify innovative ideas that can be turned into Research, Development, and Innovation projects to be carried out in collaboration.
- B. Attract innovation and businesses opportunities by promoting structured collaborations with local entities.
- C. Guide innovative ideas from research to the market.

Actions

- A. Call 4 Innovative Ideas Award.
- B. Financial support to R&D projects to realize the awarded innovative ideas (action A) in collaboration with local public and private organizations
- C. Financial support to projects for the validation of innovative technologies to achieve a TRL 6 – 7 – 8

Eligible Organizations

- A. Innovative startups, SMEs, spin-offs
- B. Action A winners + FVG organizations: Big enterprises, SMEs, innovative startups, spin-offs, research institutions, Universities
- C. FVG organizations: Big enterprises, SMEs, innovative startups, spin-offs, research institutions, Universities

2024 budget:
14.6 million
Euros

Life Science Cluster

Over 170 Life Science Leading Companies and Startups



Regional incentives

Tax relief on new investments and other benefits

Tax relief

In Friuli Venezia Giulia, the **tax on production activities** (IRAP) is **equal to zero for the first three years**

Subsidized loans

The region provides a series of **subsidized loans and mortgages** with a **one-stop-shop evaluation**; the maximum duration is 15 years at a favorable interest rate

Investment attraction incentives

Incentives for companies planning **new production investments in the region**

Regional incentives

Tax relief on new investments and other benefits (cont'd)

Non-refundable grants

Non-repayable grants for **collaborative industrial research and experimental development projects**

Regional offices at your disposal

Free-of-charge services: **staff selection** and recruitment, identification of training needs, advice and **information on regional and state incentives**, implementation of internships and networking events

Capital investments to support business growth

Friulia is the **regional financing entity** that strengthens companies through capitalization to **support their business growth**. It also facilitates financial solutions providing support in strategic and organizational areas

Friuli Venezia Giulia

A top destination with ever increasing overnight stays¹

Over **10 million** overnight stays
in **2023**

+6,9%

Compared to **2022**

+10,6%

Compared to **2019**

3.670.980

Lignano

1.428.517

Grado

1.307.653

Trieste

+14,4%

Overnight stays in
cultural cities

+12,8%

Gorizia

+5,5%

Pordenone

+16,9%

Udine

+10,3%

Trieste

+2,3%

Seaside

+15,6%

The **Alps** and
the **Dolomites**

Friuli Venezia Giulia in a nutshell

4 major cities:

TRIESTE
UDINE
GORIZIA
PORDENONE



5 UNESCO World Heritage sites:

AQUILEIA
PALÙ DI LIVENZA
PALMANOVA
CIVIDALE DEL FRIULI
THE FRIULIAN DOLOMITES



2 major beaches:

LIGNANO SABBIA D'ORO
GRADO

FVG riviera:
130km coast
43 municipalities
68 beach resorts



6 ski areas:

PIANCAVALLO
SELLA NEVEA
TARVISIO
SAPPADA / FORNI AVOLTRI
FORNI DI SOPRA / SAURIS
RAVASCLETTO / ZONCOLAN



Focus on cruises

The Port of Trieste - Trieste Passenger Terminal



Trieste, Friuli Venezia Giulia

- **1st Italian port** in terms of **growth** trend in the **number of ship calls for 7 consecutive years** from 2016 to 2022¹
- **2nd Italian port** by **growth** trend in the **number of passengers** handled in 2021 and 2022¹
- **3rd Italian port** for **embarkations/disembarkations** (homeport) in 2022 (57%)¹
- **3rd Mediterranean port** by **% change in passengers** handled in 2022 compared to 2021¹
- **For Trieste Passenger Terminal, 2023 was a record year: an impressive 476,641 cruise passengers** were handled by the Trieste terminal compared to 424,503 in 2022. An **increase of more than 50,000 passengers**, representing a **12% increase in traffic**²

2019	2020	2021	2022	2023
177,400 passengers	Covid-19	238,577 passengers	424,503 passengers	476,641 passengers

Working and living well

Friuli Venezia Giulia: a vibrant region in the heart of Europe

- According to the 2024 edition of Il Sole 24 Ore (the most respected Italian business newspaper) prestigious Quality of Life publication¹, out of 107 Italian provinces:
 - ✓ **Trieste** has achieved the highest ranking in the culture and free time category
 - ✓ **Gorizia** has been recognized as the province where young people experience the highest quality of life
 - ✓ All four provinces of Friuli Venezia Giulia: **Trieste, Udine, Gorizia and Pordenone**, are among the top 10 in various categories, reflecting the region's overall high quality of life



Culture &
events



Food &
wine



Multi
cultural



Nature &
sports



Contacts



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